



# Crude Coconut Oil

## WHAT'S INSIDE

Most of Indonesia's coconut products are export commodities, with less domestic consumption. The processing business of coconut derivative products has the potential to be developed in production center areas because of its abundant raw materials.



# editor's desk

Dear valuable readers,

World demand for coconut oil or Coconut Crude Oil (CCO) In 2018 reaches 2.77 million tons per year. Indonesia's share of coconut oil on the international market is ranked second after the Philippines. Fluctuations in the vegetable oil market on the international market are inseparable from the economic conditions in the CCO consumer countries that have an effect on coconut oil exports. In addition, increasing demand for palm oil imports on the international market will benefit Indonesia with an increasing share of the Indonesian market.

Coconut (*Cocos nucifera*) is a plantation commodity that has an important role in the Indonesian economy. Aside from being a source of income for coconut farmers themselves, coconuts also contribute to Indonesia's exports as foreign exchange earners, and help absorb labor from the two upstream to downstream sectors and play a role in meeting domestic needs.

Coconut trees grow around 3 million hectares in Indonesia or 31 percent of the total world coconut trees. Indonesia should be able to master coconut-based products, for example coconut oil, coir, and shell products. In addition, coconut trees are also easy to breed, because the age of productivity is almost 50 years and can be interspersed with other intercropping trees so that investment becomes cheaper.

Thank You



Ditjen PEN/MJL/IX/09/2019

Advisor :  
**Dody Edward**

Editor in Chief :  
**Iriana Trimurty Ryacudu**

Managing Director :  
**Lita Gustina**

Editor :  
**Sugiarti**

Writer :  
**Arif Permana Yudha**

Design :  
**Aditya Irawan**

Editorial Addresses :

**DIRECTORATE GENERAL OF  
NATIONAL EXPORT DEVELOPMENT  
Ministry of Trade of The Republic of Indonesia**

Jl. Ml. Ridwan Rais No. 5, Jakarta 10110  
INDONESIA

Telp :  
**+62 21 3858171**

Fax :  
**+62 21 23528652**

Email :  
**csc@kemendag.go.id**

Website :  
**http://djpen.kemendag.go.id**

Published by :

**DIRECTORATE GENERAL OF  
NATIONAL EXPORT DEVELOPMENT  
Ministry of Trade of The Republic of Indonesia**

# 04

Hot Issue

# Crude Coconut Oil



## 02

Editor's Desk

## 06

Market Review

Indonesia Coconut Oil Trade Performance

## 10

List of Exporters

## 11

Commercial Attaches

## 12

Indonesian Trade Promotion Center (ITPC)





# HOT ISSUE

Coconut is one of the typical plants that grow in the tropics. Coconuts can grow well and optimally because the environmental conditions are very suitable for growing and developing these plants. Coconut plants have many benefits and produce superior export products. The three most important forms of consumption of coconuts are fresh coconut, coconut oil and dried coconut. Coconut oil is an important form of coconut consumption and has a high economic value, so it can be used as the main reason for making coconut as a commercial commodity.

Coconut (*cocos nucifera*) is an important crop for Asia - Pacific countries. Coconut trees have various benefits for human life, ranging from fruit, leaves, stems, to the roots. This plant has a stem height that can reach 30 m with a diameter of 20-30 cm. Reinforced coconut leaves have a leaf midrib with child leaves on the left and right sides. The leaf canopy consists of 20 - 30 fruit, on mature trees of approximately 5-8 m in length. Coconut root can grow up to 10 m in the soil which serves to support its main function in the absorption of nutrients for growth and for respiratory organs. Some coconut plants that produce fresh coconut are consumed in the form of fresh fruit, both for household and industrial needs and the rest is made copra. The use of coconut in addition to oil, can be used as ingredients for soap, candles or for medicinal ingredients.

The coconut fruit is elliptical with a size about the size of a human head. Fruit consists of coir, shell, flesh and fruit water. Coconut fiber thickness of about 5 cm and fruit thickness of 1 cm or more. Coconut meat that has been cooked can be used as copra and food, fruit meat is an important source of protein and easy to digest. Coconut meat can be processed into coconut milk. Coconut milk can be used as a substitute for milk or oil.

Environmental problems are complex when related to industrial efforts involving natural resources. During this time, various criticisms were directed at companies and governments opening up new land for plantations. This is where the company will be tested with a capacity that will not only increase production, but also protect the environment.

Coconut is a plant that is one of the characteristics of a tropical environment. You could say it's not difficult to find coconut trees in a number of places around it. But to make it a big industry, there are many challenges for companies. One of them is a solution to anticipate and prevent the risk of new coconut plantations. The best course of action is to conduct a survey conducted by experts and scientists.

Environmental problems are our problem too. In fact, it is a big responsibility for the business and industrial world. The main principle is to protect the environment and ecosystems to optimize production. In addition, the market share of these products is wide open in other countries, and that means progress for the country's economy.

Refined coconut oil (RBD) is made from copra. Copra is dried coconut meat. Copra is made by solar heating and combustion with high temperatures reaching 200° celcius. The result of extraction from copra is crude oil. If not purified, the extract results are not suitable for consumption. This is caused by copra drying not paying attention to sanitation. Most copra is dried in the sun in open air and contaminated with insects and impurities. The standard end product made from copra is RBD coconut oil which is obtained by purifying, bleaching, and deodorizing.

Most of Indonesia's coconut products are export commodities, with less domestic consumption. The processing business of coconut derivative products has the potential to be developed in production center areas because of its abundant raw materials.



A photograph of a coconut being poured into a green bar. The coconut is cut in half, and a stream of clear, golden liquid is pouring out of the opening. The background is white.

# MARKET REVIEW

# Indonesia Coconut Oil Trade Performance

The export value of World soap products also recorded positive growth with an average value of 2.14% / year, which in 2014 reached an export value of US \$ 10.36 Billion and continued to grow to reach US \$ 10.88 Billion in 2018.

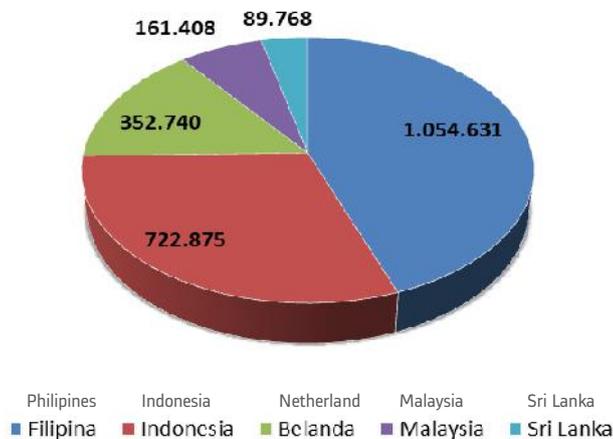
To see more, soap products and derivatives that are reviewed in this market review, we need to look at soap products and derivatives based on the HS 6 Digit code, namely:

### HS-Code and Information

HS-Code	Description
1513110000	Crude oil of coconut (copra)
1513191000	Coconut oil, refined
1513192000	Fraction of unrefined coconut(copra) oil
1513199000	Coconut oil, refined, bleached & deodorized (rbd)

The global export value of Crude Coconut Oil (CCO) products also experienced negative growth with an average value of 0.46% / year, where in 2014 it reached an export value of US \$ 3.14 billion and continues to grow to reach US \$ 2.77 billion in 2018.

**Crude Coconut Oil Export Countries  
2014 - 2018**



In 2018, world demand for coconut oil is 2.11 million tons per year with a market value of 2.77 billion US dollars. The world coconut oil market share is supplied by two producing countries, the Philippines and Indonesia with a total market share of 64.07%. The market share of each of these producing countries towards the world in 2018 was 38.01% for the Philippines and 26.05% for Indonesia, the remaining 12.71%; 5.82%; 3.24% were supplied by the Netherlands, Malaysia and Sri Lanka, respectively and the remaining 14.17% were supplied by other countries. The Philippines and Indonesia become the largest producers of coconut oil because of its territory in the tropics and is the largest archipelago in the world that supports the growth and development of coconut plants. Therefore, the production of coconut oil (CCO) from these two countries can dominate the world market share.

The back-to-nature trend in the industrial sector is a market opportunity for global demand for palm oil. At present, global vegetable oil demand is still dominated by palm oil, rapeseed and soybean. Environmental issues and competition between food and energy are issues that are quite influential on world palm oil and soybean production. The expansion of oil palm plantations which has an impact on forest clearing and reduced soybean production has become a matter of great concern by importing countries, so that the permits of the exporters of the two vegetable oil producers are very strict. Coconut oil (CCO) is an alternative producer of vegetable oil which is environmentally friendly and not too competitive as a staple food.

The active ingredients found in coconut oil such as Tocopherols, Phytosterols, and Polyphenols make it an oil that is often used as a mixture of food, medicine and cosmetics because it is very beneficial for health and skin care.



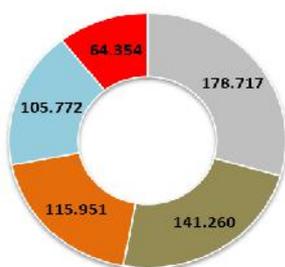
# MARKET REVIEW

Indonesia exports coconut oil to importing countries in the form of semi-finished goods as raw material for other high-value derivatives. This semi-finished product is processed by the importing country to make high-value derivative products for later export to other countries. Therefore, the demand for coconut oil is inseparable from the demand for its derivative products made from coconut oil. Increased demand for coconut oil derived goods will also increase demand for crude coconut oil (CCO) as raw material.

The acquisition of Indonesian coconut product exports is still lower than the main competitor countries (the Philippines), whereas when compared to the level of export prices between coconut products in both countries, the prices of some coconut products from Indonesia are cheaper. This indicates that in the acquisition of the benefits of Indonesia's coconut trade, the influence of non-value factors is still quite significant. Factors related to product quality, high transportation costs, and the complexity of export procedures are thought to have contributed to the acquisition of trade benefits (exports) of Indonesian coconut products that have not been maximized.

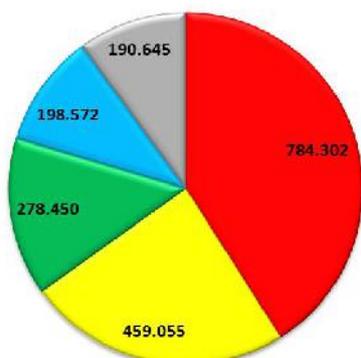
Indonesia's Crude Coconut Oil (CCO) products have been successfully exported worldwide, the top 5 countries with the largest export value in 2018, namely (1) the Netherlands with a value of US \$ 178.72 million, (2) Malaysia with a value of US \$ 141.26 million, (3) China with a value of US \$ 115.95 million, (4) United States with a value of US \$ 105.77 million, and (5) South Korea with a value of US \$ 64.35 million.

**Export of Indonesian CCO Products to the World  
2018 (million)**



■ NETHERLANDS ■ MALAYSIA ■ CHINA ■ UNITED STATES ■ KOREA, REPUBLIC OF

**Crude Coconut Oil Import Countries  
2018 (million)**

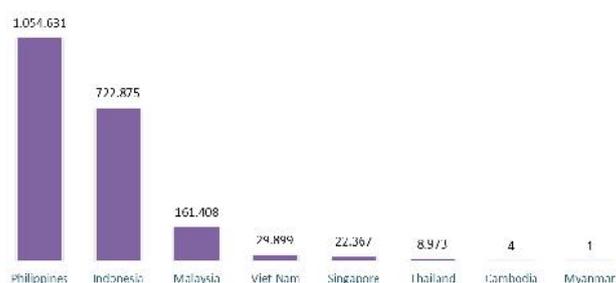


■ United States of America ■ Netherlands ■ Germany ■ Malaysia ■ China

While the 5 world countries that have the highest demand for Crude Coconut Oil (CCO) in 2018 are the United States with a value of US \$ 784.30 million, the Netherlands with a value of US \$ 459.05 million, Germany with a value of US \$ 278.45 million, Malaysia with a value of US \$ 198.57 million, and China with a value of US \$ 190.65 million;

Indonesian competitors for Crude Coconut Oil (CCO) products from other ASEAN countries in 2018 to the world are the Philippines with an export value of US \$ 1.05 billion, followed by Malaysia US \$ 161.41 Million, Viet Nam US \$ 29, 89 Million and Singapore amounting to US \$ 22.37 Million.

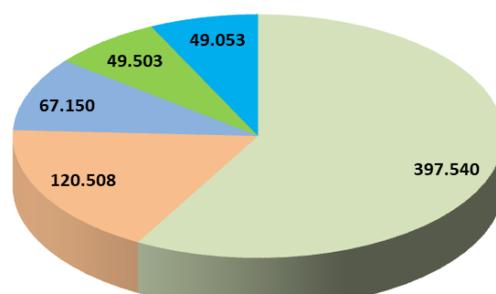
**Crude Coconut Oil Export ASEAN Region  
2018 (million)**



The trade performance of crude coconut oil (CCO) products from the ASEAN Region to the World showed negative growth with an average decline of 3.14% / year, where in 2014 the export value reached US \$ 2.55 billion and continued to decline until it reached US \$ 2 billion in 2018.

Whereas the export of Indonesia's crude coconut oil (CCO) product by province in 2018 is North Sulawesi with an export value of US \$ 397.54 million, followed by East Java with an export value of US \$ 120.51 million, Riau with an export value of US \$ 67, 15 million, Jambi with an export value of US \$ 49.50 million and North Sumatra with an export value of US \$ 49.05 million.

**Crude Coconut Oil (CCO) Export by Province  
2018 (million)**



■ NORTH SULAWESI ■ EAST JAVA ■ RIAU ■ JAMBI ■ NORTH SUMATERA



**1. PT. BUKIT KAPUR REKSA**

Gedung B&G Tower Lantai 7, Jl. Putri Hijau No. 10, Medan North Sumatera

Tel : (62-61) 41027777, 4145777

Fax : (62-61) 4154891

Email : info@wilmar.com.sg

**2. PT. MULTI NABATI SULAWESI**

Gedung B&G Tower Lantai 7, Jl. Putri Hijau No. 10, Medan North Sumatera

Tel : (62-61) 41027777

Fax : (62-61) 80010059

Email : meylinda.rumetor@wilmar.co.id

**3. PT. JOGJA KELAPAMAS**

Jl. Sultan Agung R 1, Bakulan Wetan, Bantul, D.I Yogyakarta

Tel : (62-274) 6462555

Fax : (62-274) 6462555

Email : info@jogjacoco.com

**4. PT. KURNIA TUNGGAL NUGRAHA**

Jl. WR. Supratman No. 75, Pasar Jambi, Jambi

Tel : (62-741) 22376, 253334

Fax : (62-741) 33484

Email : djojo@indo.net.id, handayani.hatta@yahoo.com

**5. PT. PELITA SARI PRIMA JADI**

Jl. Kemakmuran No. 56, Tanjung Jabung Barat, Jambi

Tel : (62-742) 21660, 3160, 323122

Fax : (62-742) 21041

Email : pt-psrj-ktl@yahoo.co.id, pt.pspj\_ktl@yahoo.co.id

**6. PT. BINAR DINI MANDIRI INDONESIA (JAVA BLOSSOM)**

Jl. Sultan Agung No. 15 Karangklesem, South Purwokerto, Banyumas, Central Java

Tel : (62-281) 7771724

Fax : (62-281) 7771724

Email : info@javablossom.net, jb.amaliaupi@gmail.com

**7. PT. SINAR ALAM PERMAI**

Gedung B&G Tower Lantai 7, Jl. Putri Hijau No. 10, Medan North Sumatera

Tel : (62-61) 41027777

Fax : (62-61) 4154891

Email : agung@wilmar.co.id, personalia.kumai@wilmar.co.id

**8. PT. SALIM IVOMAS PRATAMA Tbk**

Sudirman Plaza Indofood Tower 22nd Floor, Jl. Jenderal Sudirman Kav. 76 - 78 - Kel Setiabudi, South Jakarta, DKI Jakarta

Tel : (62-21) 43937788, 57958822 ext. 5284

Fax : (62-21) 57937583, 57937579, 57937584

Email : rudy.rd@simp.co.id





## Australia (Canberra)

8, Darwin Avenue, Yarralumia  
Canberra, ACT 2600  
Phone : (+61-2) 62508600, 62508654  
Fax : (+61-2) 62730757, 62736017  
Email : atdag-aus@kemendag.go.id  
Website : www.kbri-canberra.org.au

## Belgium (Brussels)

Boulevard de la Woluwe 38, 1200 Brussels  
Phone : (+32-2) 7790915  
Fax : (+32-2) 7728190  
Website : www.embassyofindonesia.eu

## Canada (Ottawa)

55 Parkdale Avenue, Ottawa Ontario, K1Y 1E5  
Phone : (+1-613) 7241100 ext.307  
Fax : (+1-613) 7241105, 7244959  
Email : commerce@indonesia-ottawa.org  
Website : http://trade.indonesia-ottawa.org

## China (Beijing)

Indonesian Embassy Dongzhimenwai Dajie  
No. 4 Chaoyang District  
Phone : (+00861) 65324748, 3811340842  
Fax : (+00861) 65325368  
Email : atdag-chn@kemendag.go.id

## Egypt (Cairo)

Embassy of The Republic of Indonesia  
13 Aisha El-Taimoureya St, Garden City, Cairo  
Phone : (+20-2) 7944698  
Fax : (+20-2) 7962495  
Email : atdag-egy@kemendag.go.id

## France (Paris)

47-49, rueCortambert 75116 Paris  
Indonesian Mission to the European Union Boulevard  
LehrterStrabe 16-1710557 Berlin  
Phone : (+33-1) 45030760, 45044872 ext.418  
Fax : (+33-1) 45045032  
Email : atdag-fra@kemendag.go.id

## Germany (Berlin)

c/o Embassy of the Republic of Indonesia  
LehrterStrabe 16-1710557 Berlin  
Phone : (+49-30) 47807142  
Fax : (+49-30) 44737142, 47807290  
Email : trade@indonesian-embassy.de  
Website : www.indonesian-embassy.de

## India (New Delhi)

Embassy of the Republic of Indonesia 50-A  
Kautilya Marg Chanakyapuri 110021  
Phone : (+91-11) 26114100  
Fax : (+91-11) 26885460  
Email : atdag-newdelhi@yahoo.com

## Italy (Rome)

Indonesian Embassy Via Campania 53-55  
Rome 00187  
Phone : (+39-06) 42009101  
Fax : (+39-06) 4880280  
Email : indorom@indonesianembassy.it

## Japan (Tokyo)

Indonesian Embassy 5-2-9, Higashi Gotanda,  
Shinagawa-ku Tokyo 141-0002  
Phone : (+81-3) 34414201 ext.321  
Fax : (+81-3) 34471697  
Email : trade@kbritokyo.jp  
Website : www.shoumubu.kbri.jp

## Malaysia (Kuala Lumpur)

Indonesian Embassy No.233 Jalan Tun Razak  
50400 Kuala Lumpur  
Phone : (+603) 21164000, 21164067  
Fax : (+603) 21167908, 21448407  
Email : atdag.kbrikl@gmail.com  
Website : www.kbrikuualumpur.org

## Netherlands (Den Haag)

Tobias Asserlaan 82517 KC Den Haag  
Phone : (+86-10) 65325486/87/88  
ext. 3014, 3017, 3030  
Fax : (+86-10) 65325368, 65325783  
Email : atdag@indonesia.nl

## Philippines (Manila)

Indonesian Embassy 185 Salcedo Street,  
Legaspi Village Makati City  
Phone : (+632) 8925061/68  
Fax : (+632) 8925878, 8674192  
Email : atdag-phl@kemendag.go.id

## Russia Federation (Moscow)

Indonesian Embassy Apt.76  
Entr. 3 Korovyval 7 Moscow 119049  
Phone : (+7-495) 2383014  
Fax : (+7-495) 2385281  
Email : atdag-rus@kemendag.go.id

## Saudi Arabia (Ryadh)

Indonesian Embassy Riyadh Diplomatic Quarter  
P.O. Box 94343  
Phone : (+966-1) 4882800, 4882131 Ext. 120  
Fax : (+966-1) 4882966  
Email : atdag-sau@kemendag.go.id

## Singapore

Embassy of the Republic of Indonesia  
7 Chatworth Road Singapore 249761  
Phone : (+65) 67375420  
Fax : (+65) 67352027  
Email : atdag-sgp@kemendag.go.id

## South Korea (Seoul)

Indonesian Embassy, 380 Yoidaebang-ro  
Yeongdeungpo-gu Seoul 150-895  
Phone : (+82-2) 7835675/7  
Fax : (+82-2) 7837750  
Email : atdag-kor@kemendag.go.id

## Spain (Madrid)

Indonesian Embassy 65, Calle de Agastia 28043 Madrid  
Phone : (+34) 914130294 Ext. 223  
Fax : (+34) 91413899  
Email : atdag-esp@kemendag.go.id

## Switzerland (Geneva)

Indonesia Permanent Mission - Rue de Saint  
Jean 30 Geneva 1203  
Phone : (+41-22) 9401736  
Fax : (+41-22) 9401734  
Website : www.mission-indonesia.org

## Thailand (Bangkok)

Indonesian Embassy, 600-602 Petchburi Road, Rajthevi,  
Phayathai Bangkok - Thailand 10400  
Phone : (+66-2) 2523135/40 Ext. 123  
Fax : (+66-2) 2551264, 2551267  
Email : atdag.bkk@gmail.com

## United Kingdom (London)

Embassy of the Republic of Indonesia 38  
Grosvenor Square London W1K 2 HW  
Phone : (+44-20) 74997661, 72909620  
Fax : (+44-20) 74957022  
Email : atdag-gbr@kemendag.go.id

## United States of America (Washington DC)

2020 Massachusetts Avenue, NW, Washington DC 20036  
Phone : (+1-202) 7755200/5352  
Fax : (+1-202) 7755354  
Email : commercial-attacheembassyofindonesia.org  
Website : www.embassyofindonesia.org

## Vietnam (Hanoi)

50 Ngo Quyen street, Hanoi - Vietnam  
Phone : (+84-24) 38253363, 38253324  
Fax : (+84-24) 38259274  
Mobile : (+84-24) 904517636  
Email : atdag.hanoi@kemlu.go.id

## KDEI (Taipei)

Indonesian Economic and Trade Office to Taipei  
Twinhead Bld 6F No.550 RuiGoang Rd, Eihu District Taipei  
114, Taiwan ROC  
Phone : (+886-2) 87526170 Ext.637, 640  
Fax : (+886-2) 87523706  
Email : kakdei-twn@kemendag.go.id  
Website : www.kdei-taipei.org

## Commercial Consul (Hongkong)

127-129 Leighton Road, 6-8 Keswick Street, Causeway  
Bay Hongkong, P.R.Tiongkok  
Phone : (+852) 36510201, 28904421  
Fax : (+852) 28950139  
Email : kondag-hkg@kemendag.go.id;  
info@cgrihk.com

# INDONESIAN TRADE PROMOTION CENTER (ITPC)

## BARCELONA

Calle Aribau 250, Bj.08006 Spain  
Phone : (+34) 934144662  
Fax : (+34) 934146188  
Email : info@itpc-barcelona.es  
Website : www.itpc-barcelona.es

## BUDAPEST

No. 101, 1<sup>st</sup> floor, ECE Building, 12 Bajcsy  
Zsilinszky Street Budapest, 1051 Hungary  
Phone : (+36-1) 3176382  
Fax : (+36-1) 2660572  
Email : inatrade@itpc-bud.hu  
Website : www.itpc-bud.hu

## BUSAN

#103, Korea Express Building, 1211-1 Choryang  
Dong, Dong-gu, Busan, South Korea 601-010  
Phone : (+82-51) 4411708  
Fax : (+82-51) 4411629  
Email : itpc-kor@kemendag.go.id  
Website : www.itpc-busan.com

## CHENNAI

3<sup>rd</sup> floor, Ispahani Center, 123/124  
Nungambakkam High Road Chennai 600034  
Phone : (+91-44) 42089196  
Fax : (+91-44) 42089197  
Email : itpc.chennai@kemendag.go.id;  
itpcchennai@yahoo.com  
Website : www.itpcchennai.com

## CHICAGO

670 N Clark Street, 1<sup>st</sup> floor Chicago, IL 60654  
Phone : (+312) 6402463  
Fax : (+312) 6402648  
Email : itpc-chicago@itpcchicago.com  
Website : www.itpcchicago.com

## DUBAI

Al Masraf Tower 4<sup>th</sup> floor Office No.403 Baniyas Road  
Deira P.O.Box 41664 United Arab Emirates  
Phone : (+971-4) 2278544  
Fax : (+971-4) 2278545  
Email : itpcdx@emirates.net.ae  
Website : www.itpc-dubai.com

## HAMBURG

GlockengieBerwall 17, 20095 Hamburg  
Phone : (+49-40) 33313280/81/83  
Fax : (+49-40) 33313282  
Email : itpc@itpchamburg.de  
Website : www.itpchamburg.de

## JEDDAH

Consulate General of the Republic of Indonesia  
Jeddah Al-Mualifin Street, Al-Rehab District/5  
P. O. Box 1021411  
Phone : (+966-2) 6711271  
Fax : (+966-2) 6730205  
Email : itpc.jed09@gmail.com

## JOHANNESBURG

7<sup>th</sup> floor The Forum, 2 Maude Street, Sandown,  
Sandton 2146 South Africa  
Phone : (+27-11) 8846240  
Fax : (+27-11) 8846242  
Email : itpc@itpcjohannesburg.com;  
info@itpcjohannesburg.com  
Website : www.itpcjohannesburg.com

## LAGOS

5B, Anifowoshe Street, Off Odeola Odeku Street  
Victoria Island, Nigeria  
Phone : (+234-1) 4619865  
Fax : (+234-1) 4619862  
Email : itpclagos@yahoo.co.id;  
info@itpclgs.com  
Website : www.itpclgs.com

## LOS ANGELES

3457 Wilshire Boulevard, Suite 101  
Los Angeles, CA 90010  
Phone : (+213) 3877041  
Fax : (+213) 3877047  
Email : itpcla@sbcglobal.net;  
itpc-usa@kemendag.go.id  
Website : www.itpcla.com

## MEXICO CITY

Arquimedes No. 130, Oficina 105, Primer Piso  
Col.Polanco Del. Miguel Hidalgo, C.P.11570  
Ciudad de Mexico  
Phone : (+52-55) 50836055/57  
Fax : (+52-55) 50836056  
Email : info@itpcmexicocity.mx  
Website : www.itpcmexicocity.mx

## MILAN

Via Vittor Pisani 8, 6<sup>th</sup> floor, 20124 Milano  
Phone : (+39-02) 36598182  
Fax : (+39-02) 36598191  
Email : info@itpcmilan.it;  
Website : www.itpcmilan.it

## OSAKA

Matsushita IMP Building 2F 1-3-7, Shiromi, Chuo-ku  
Osaka 540-6302 Japan Nagahori Tsurumi Ryokuchi Line  
Osaka Business Park St. Exit 4  
Phone : (+06) 69473555  
Fax : (+06) 69473556  
Email : itpc.osaka@kemendag.go.id  
Website : www.itpc.or.jp

## SANTIAGO

Nueva Tajamar 481, Torre Sur, Oficina 706,  
Las Condes  
Phone : (+562) 4410494  
Fax : (+562) 4410495  
Email : itpc@itpcsantiago.cl  
Website : www.itpcsantiago.cl

## SAO PAULO

Edificio Park Lane, Alameda Santos No.1787 -  
Conj.111-110 Andar Cerqueira Cesar, ZIP 01419-002  
Brazil  
Phone : (+55-11) 32630472  
Fax : (+55-11) 32538126  
Email : itpcsp@itpcsp.org  
Website : www.itpcsaopaulo.org

## SHANGHAI

Shanghai Mart Building (Office Tower) 10/F Rooms B  
50, Yan'an Road West No. 2299, Changning District  
Shanghai 200336 PR China  
Email : itpc.shanghai@kemendag.go.id

## SYDNEY

Level 2, 60 Pitt Street - Sidney  
New South Wales 2000 Australia  
Phone : (+61-2) 92528783  
Fax : (+61-2) 92528784  
Email : trade@itpcsydney.com  
Website : www.itpcsydney.com

## VANCOUVER

Georgia Business centre 1400-1500 West georgia  
Vancouver, BC V6G 2Z6 Canada  
Phone : (+1-778) 3734916, 3734904  
Fax : (+1-604) 6851520, 7860078  
Email : itpc-can@kemendag.go.id  
Website : www.itpc.vancouver.org



TRADE **X** PO  
Indonesia

34<sup>th</sup>  
October 2019  
Jakarta, INDONESIA



The Ministry of Trade of The Republic of Indonesia  
Directorate General of National Export Development

Phone : +6221-3510-347/2352-8645  
Fax : +6221-2352-8645

tradeexpoindonesia@kemendag.go.id  
www.tradeexpoindonesia.com

DJPEN - Direktorat Jenderal Pengembangan Ekspor Nasional  
Kementerian Perdagangan

J.I.M.I.Ridwan Rais No.5, Gedung Utama Lantai 3  
Jakarta Pusat, INDONESIA 10110

Telp. : (62-21) 3858171  
Fax. : (62-21) 23528652

www.djpen.kemendag.go.id

CSC@kemendag.go.id

CSC Kemendag

@csckemendag