



THE SCENT OF INDONESIAN PERFUME AND EAU DE TOILETTE

What's Inside

The contribution of Indonesian perfume and eau de toilette is still very small in the world, but this product can compete and has been exported to countries such as Singapore, UAE, Malaysia, and Hongkong.

Advisor :

Gusmardi Bustami

Editor in Chief :

Indrasari Wisnu Wardhana

Managing Editor :

RA. Marlana

Editors :

Sugiarti

Writer :

Himawan Puji Nugroho

Design :

Dewi

Editorial Addresses :

**DIRECTORATE GENERAL OF
NATIONAL EXPORT DEVELOPMENT**

Ministry of Trade Republic of Indonesia

Jl. Ml. Ridwan Rais No. 5

Jakarta 10110 – Indonesia

Phone : +62 21 3858171

Fax : +62 21 23528652

Email : p2ie@kemendag.go.id

Website : <http://djpen.kemendag.go.id>

Published by :

**DIRECTORATE GENERAL OF
NATIONAL EXPORT DEVELOPMENT**

Ministry of Trade Republic of Indonesia

Ditjen PEN/MJL/03A/I/2013

Dear Valued Readers,

Here we go again, starting another year filled with high optimism that this year will be another successful and prosperous year. To start the year fresh, the Directorate General Nasional for Export Development (DGNED), Ministry of Trade, Republic of Indonesia, brings you perfume and eau de toilette in the January edition of Export News.

Indonesia has experienced companies producing such products and some of them have sophisticated technology to process and manufacture the product.

In the global export market, Indonesia has a significant growth trend in the 2007-2011 period with an average annual growth rate of 55.56%. Singapore was the main destination of the perfume's export.

This edition features Indonesian perfume and eau de toilette industry including its export performance in the past years and various products. We also include the list of exporters complete with addresses and contact persons so that an immediate communication can be established for a profitable deal.

We expect all information provided in the bulletin will equip you with necessary information to grasp business opportunities in this promising year.

Thank You



In *this* issue



| | |
|---|----|
| From the Editor's Desk | 2 |
| Hot Issue | 3 |
| Market Review: The Scent Indonesian Perfume and Eau De Toilette | 5 |
| List of Exporters | 10 |
| Commercial Attaches | 11 |
| Indonesian Trade Promotion Center (ITPC) | 12 |

hot issue

The use of fragrances to enhance one's appearance can be traced to some of the earliest human civilizations through artefacts from archeological findings or old manuscripts while modern perfumery, as we know it today, is believed to start in the late 19th century.

Perfume can be defined as a mixture of fragrant essential oils or aroma compounds, fixatives and solvents used to give an object, human body, animals, food and living spaces, pleasant scent.

Modern perfume consists of the commercial synthesis of aroma compounds such as vanillin or coumarin, which allowed for the composition of perfumes with smells previously could not be acquired from natural aromatics.



Perfume can be divided into several types according to its concentration of aromatic compounds in a solvent. In fine fragrance, the solvent is typically ethanol or a mix of water and ethanol. There are various definitions of perfume types. The intensity and longevity of a perfume is based on the concentration, intensity and longevity of the aromatic compounds (natural essential oils/perfume oils) used. The higher percentage of aromatic compounds being used, so is the intensity and longevity of the scent created.

A list of common terms (Perfume-Classification) is as follows:

- Perfume extract, or simply perfume (extrait): 15-40% (IFRA: typical 20%) aromatic compounds
- Esprit de Parfum (ESdP): 15-30% aromatic compounds, a seldom used strength concentration in between EdP and perfume
- Eau de Parfum (EdP), Parfum de Toilette (PdT): 10-20% (typical ~15%) aromatic compounds, sometimes listed as "eau de perfume" or "millésime." Parfum de Toilette is a less common term that is generally analogous to Eau de Parfum.
- Eau de Toilette (EdT): 5-15% (typical ~10%) aromatic compounds
- Eau de Cologne (EdC): Chypre citrus type perfumes with 3-8% (typical ~5%) aromatic compounds.
- Perfume mist: 3-8% aromatic compounds (typical non-alcohol solvent)
- Splash (EdS) and aftershave: 1-3% aromatic compounds.

The International Fragrance Association (IFRA)

In 1973, IFRA (the International Fragrance Association) was founded to represent as coordinator assistance of the fragrance industry worldwide. The countries in which include membership of IFRA are Australia, Europe, the Far East and North and South America. IFRA is an association that helps of any health problems arising from the perfume and toiletries use, i.e. allergies, etc. Regulation on intellectual property, chemicals, occupational health and safety, and cosmetics, among others, is also relevant to the fragrance industry.

The use of perfumes, colognes, and products which contain fragrance have increased over the past few decades. Since the 1970s fragrance has become a part of our daily life. Scented products are generally received as pleasant, harmless and certainly not a significant health concern.

The perfume industry has traditionally been a very secretive industry. Secrecy was required to protect fragrance formulas from being copied by others. Fragrance formulas are considered "trade secrets" and do not have to be published to anyone, including regulatory agencies. On the label, only the word fragrance must appear in the list of ingredients. The secrecy of the industry has led to tremendous problems in terms of regulation, monitoring, and impact on those that have health problems from fragrance ingredients.

SOURCES:

1. Ministry of Trade : www.kemendag.go.id
2. Directorate General for National Export Development : <http://djpen.kemendag.go.id>
3. Ministry of Industry : www.kemenperin.go.id
4. Indonesia Investment Coordinating Board : www.bkpm.go.id
5. Statistics Indonesia : www.bps.go.id
6. The Jakarta Post: www.thejakartapost.com
7. Bisnis Indonesia Daily: www.bisnis.com
8. Kompas Daily: www.kompas.com
9. Tempo: www.tempointeraktif.com
10. Kontan Online: www.kontan.co.id
11. Neraca: www.neraca.co.id
12. Swa Online: www.swa.co.id
13. Wikipedia: www.wikipedia.org

THE SCENT INDONESIAN PERFUME AND EAU DE TOILETTE



WORLD'S IMPORT

The world's import of perfume and eau de toilette, which are grouped under the Harmonized System (HS) code 3303 has shown a consistent increase in the 2007-2011 period despite a small hiccup due to the 2008-2009 global financial crisis.

The world imported US\$11.98 billion worth of perfume and eau de toilette in 2007 which then increased to US\$13.50 billion in 2008. The figure dropped slightly in the following year to US\$12.061 billion, which was still higher than 2011's figure. The import bounced back to US\$13.51 billion in 2010 and kept going stronger in 2011 with an import of US\$15.51 billion. This means that there was an average annual growth of 5.31% in the 2007-2011 period with a significant 14.81% growth from 2010 to 211.

The United States and Germany topped the list of the Top 10 importing countries with import figures of US\$1.91 billion and US\$1.71 billion respectively in 2011. Both countries, with 12.31% and 11.06% of market shares respectively, were the only countries exporting more than US\$1 billion of perfume and eau de toilette in 2011.

Meanwhile, ranked No. 38, Indonesia's import rose dramatically from US\$13.63 million in 2007 to US\$72.38 million in 2011 for an average growth of 51.20% in the period. The import skyrocketed from US\$38.88 million in 2010 to US\$72.38 million in the next year for an 86% increase.

In 2011, Indonesia exported most of its perfume and eau de toilette from France at US\$41.50 million or 57.38% of the total import that year. In the first

Market Review

11 months of 2012, the import from France stood at US\$41.45 million, or 5.39% higher from the same period in 2010 at US\$39.33 million.

Other important sources of import in 2011 was the United Kingdom and Italy at US\$8.86 million and

US\$8.44 million respectively. Imports from both countries showed an even higher trend than from France in the first 11 months of 2012. The import from the United Kingdom was US\$11.16 million while from Italy was US\$9.82 million, already much higher than the full year import in 2011.

Import of Perfume And Toilet Waters from the World by Country of Origin

| No | Countries | Imported value (US Dollar thousand) | | | | | Trend % (07-11) | Growth % (10-11) | Share % (2011) |
|----|--------------------------|-------------------------------------|------------|------------|------------|------------|-----------------|------------------|----------------|
| | | 2007 | 2008 | 2009 | 2010 | 2011 | | | |
| | All Countries | 11,985,108 | 13,504,306 | 12,061,638 | 13,517,628 | 15,519,136 | 5.31 | 14.81 | 100 |
| 1 | United States of America | 1,542,756 | 1,698,202 | 1,350,074 | 1,652,170 | 1,910,982 | 4.09 | 15.66 | 12.31 |
| 2 | Germany | 1,196,843 | 1,396,304 | 1,300,365 | 1,414,365 | 1,717,127 | 7.62 | 21.41 | 11.06 |
| 3 | United Kingdom | 933,041 | 881,768 | 828,349 | 870,820 | 931,057 | -0.17 | 6.92 | 6.00 |
| 4 | United Arab Emirates | 484,359 | 569,320 | 560,196 | 617,781 | 733,437 | 9.54 | 18.72 | 4.73 |
| 5 | Netherlands | 492,043 | 615,698 | 575,070 | 520,433 | 629,071 | 3.29 | 20.87 | 4.05 |
| 6 | Russian Federation | 438,233 | 484,583 | 407,150 | 566,661 | 611,570 | 8.58 | 7.93 | 3.94 |
| 7 | Spain | 488,691 | 578,173 | 572,990 | 604,100 | 595,002 | 4.47 | -1.51 | 3.83 |
| 8 | Singapore | 420,306 | 442,308 | 340,389 | 472,674 | 546,363 | 6.09 | 15.59 | 3.52 |
| 9 | Italy | 426,076 | 482,454 | 388,181 | 476,930 | 520,782 | 3.98 | 9.19 | 3.36 |
| 10 | France | 401,164 | 457,334 | 392,629 | 416,002 | 441,741 | 0.98 | 6.19 | 2.85 |

Sources : ITC calculations based on UN COMTRADE statistics

WORLD'S EXPORT

The export of the goods categorized under HS 3303 to the world also showed a strong trend in the 2007-2011 period. The world exported US\$13.64 billion in 2007 and jumped to US\$15.24 billion in the following year before crashed to US\$12.67 billion in 2009. The export of perfume and eau de toilette managed to bounce back in 2010 with US\$ 14.52 billion and fully recovered in 2011 with a strong figure of US\$16.73 billion. This gives an average growth of 3.67% in the period or a respectable 15.22% increase from 2010 to 2011.

France was the top exporter in 2011 despite suffering from an average contraction of 1.33% in the 2007-2011 period. France exported US\$4.76 billion in 2007 and US\$4.87 billion in 2011, an increase of 13.79% from US\$4.28 billion in 2010.

Germany showed a much better performance of 6.12% although the export values were still far below those of France. In 2007, Germany exported 1.64 billion which steadily increased to US\$2.22 billion in 2011, an increase of 16.55% from 2010's figure of US\$1.90 billion.

Meanwhile, Indonesia was ranked No. 20 after exporting US\$14.06 million in 2007 followed by an increase to US\$17.86 million in 2008. The global financial crisis did not seem to affect Indonesian export in 2009 with US\$17.95 million. The figure was getting even stronger in 2010 with US\$39.42 million and ended the 2007-2011 period with an export of US\$86.20 million, an 118.64% increase from 2010. The average growth was 55.56%.

The main export destination countries for Indonesian perfume and eau de toilette were Singapore, the United Arab Emirates, Malaysia, and Hongkong. Singapore was Indonesia's largest export destination with a 62.76% market share in 2011 at US\$54.10 million. The average growth in the 2007-2011 period was 134.30%. As of November 2012, the export was US\$59.32 million, much higher than the full year export in 2011. The figure represented a 16.82% increase from export figure in the first 11 months of 2011 at US\$50.78 million.

Another important export destination was the United Arab Emirates with an export of US\$17.70 million in 2011 for a market share of 20.53%. Export to the United Arab Emirates showed an average growth of 21.54%. Unlike export to Singapore, however, export to the United Arab Emirates suffered a 28.62% decrease in the first 11 months. The export in the first 11 months of 2011 was US\$15.76 million compared to only US\$11.25 million in the same period of 2012.

Export of Perfume and Toilet Waters to the World by Country Destination

| No | Countries | Exported value (US Dollar thousand) | | | | | Trend % | Growth % (10-11) | Share % (2011) |
|----|--------------------------|-------------------------------------|------------------|----------------|------------|------------|---------|------------------|----------------|
| | | (07-11) | Growth % (10-11) | Share % (2011) | 2010 | 2011 | | | |
| | | 2007 | 2008 | 2009 | 2010 | 2011 | | | |
| | All Countries | 13,646,132 | 15,240,218 | 12,676,380 | 14,527,798 | 16,739,216 | 3.67 | 15.22 | 100 |
| 1 | France | 4,763,931 | 5,138,016 | 4,116,255 | 4,286,463 | 4,877,402 | -1.33 | 13.79 | 29.14 |
| 2 | Germany | 1,645,126 | 1,920,946 | 1,598,288 | 1,906,692 | 2,222,173 | 6.12 | 16.55 | 13.28 |
| 3 | United States of America | 1,229,483 | 1,375,506 | 1,267,003 | 1,486,640 | 1,603,604 | 6.28 | 7.87 | 9.58 |
| 4 | Spain | 673,923 | 832,575 | 855,298 | 1,094,223 | 1,271,255 | 16.68 | 16.18 | 7.59 |
| 5 | Italy | 838,937 | 886,426 | 635,570 | 800,156 | 964,440 | 1.78 | 20.53 | 5.76 |
| 6 | United Kingdom | 773,478 | 811,276 | 714,847 | 770,297 | 848,567 | 1.34 | 10.16 | 5.07 |
| 7 | Singapore | 539,884 | 623,665 | 444,612 | 561,790 | 667,388 | 3.25 | 18.80 | 3.99 |
| 8 | Belgium | 335,740 | 393,425 | 369,711 | 404,034 | 528,354 | 9.78 | 30.77 | 3.16 |
| 9 | Netherlands | 409,026 | 447,595 | 426,965 | 472,802 | 520,082 | 5.50 | 10.00 | 3.11 |
| 10 | Panama | 279,621 | 323,811 | 282,882 | 361,914 | 512,583 | 14.15 | 41.63 | 3.06 |

Sources : ITC calculations based on UN COMTRADE statistics

EXPORTING COMPANY PROFILES

PT MANDOM INDONESIA, TBK

PT Mandom Indonesia was established in 1969 and is affiliated with Mandom Corporation Japan. The company started commercial production in 1971 when initially the company produced hair care products before producing perfume and cosmetics.

The company's main brands include Gatsby, Pixy, and Pucelle. In addition, the company also manufactures a wide range of other products under the brand Tancho, Mandom, Spalding, Lovillea, Miratone, as well as some brands specifically manufactured for export markets. Mandom also exports its perfume products to several countries including the United Arab Emirates (UAE), Japan, India, Malaysia and Thailand.

Through the UAE, the Company's products has been re-exported to various countries in Africa, the Middle East, Eastern Europe, and others.

The public listed company has started to relocate its production from Japan to Indonesia since 2008 by buying a 14.6-hectare plot of land in Cibitung, West Java with a capital of Rp 80.43 billion. The land acquisition was not only to serve the relocation but also building a new factory in the long term.

Mandom's products include:

1. Gatsby

Gatsby is an excellent product focusing on male consumers. The types of perfumes being produced under the brand Gatsby are cologne, perfume, and Eau de Toilette.

2. Pucelle

The brand is cologne products made for teenage girls.



3. Pixy

Pixy is a consumer brand created for active women with line products such as fragrance and deodorant.



EXPORTING

SEKAWAN COSMETIC

SEKAWAN Cosmetics has been producing cosmetics since 1986 in Sidoarjo, East Java. With over 20 years of experience, SEKAWAN Cosmetics has the sensitivity to provide a new and unique touch on every consumer's needs. This knowledge allows the company to provide the right solutions for their partners in fulfilling consumer desires.

Since 2005, the company has exported its products to more than 14 countries in the Middel East, Africa and Asia. The countries included Yemen, Syria, Sudan, the United Arab Emirates, Nigeria, the Philippines, Cambodia, Vietnam, Hong Kong and Taiwan.

Perfume and eau de toilette produced by SEKAWAN cosmetics include:

1. AINIE

The brand is aimed for female consumers with various products including perfume, splash cologne, fresh cologne spray, perfume spray, aromateraphy oil roll on and deodorant spray in addition to the wider range of cosmetics products.



2. Shantos ROMEO

The brand is focusing on male consumers with products including deodorant spray, perfume spray, fresh cologne and Eau de Toilette.



LIST OF EXPORTERS



CV. SEKAWAN COSMETICS

Jl. Bluru Kidul (Lingkar Timur)
No. 183, Sidoarjo, East Java, 61251
Phone : (62-31) 8952885, 8952884
Fax : (62-31) 8962368, 8059811
Email : marketing@skw.co.id, info@skw.co.id
Website : www.skw.co.id

PT MANDOM INDONESIA, TBK

Jl. Yos Sudarso By Pass
(PO Box 1072, Sunter Jaya), North Jakarta, 14010
Phone : (62-21) 6510061
Fax : (62-21) 6510069
Email : secret@mandom.co.id,
corporatesecretary@mandom.co.id
Website : www.mandom.co.id

PT ORSON INDONESIA

Kawasan Berikat Nusantara (KBN) Marunda
Jl. Madiun Blok C2 No. 22,
Cilincing, North Jakarta 14120
Phone : (62-21) 44853839 (Hunting)
Fax : (62-21) 44853840
Email : nitinorson@yahoo.com,
orsonindonesia@yahoo.com,
orson@telkom.net
Website : www.orsonindonesia.net

PT SAYAP MAS UTAMA

Kawasan Perluasan Utara PT JIEP
Jl. Tipar Cakung F5-7, East Jakarta, 13910
Phone : (62-21) 4602696 (Hunting), 4602686
Fax : (62-21) 4609410, 4609210,
4603494, 4609211
Email : exim@wingscorp.com
Website : www.wingscorp.com

PT SINAR ANTJOL

Jl. Malaka II No. 1-3, West Jakarta, 11230
Phone : (62-21) 6911777 (Hunting), 6906309
Fax : (62-21) 6910625, 6904535
Email : andreas@sinarantjol.com,
hadijah@sinarantjol.com,
somadji@sinarantjol.com,
rubi_p@sinarantjol.com
Website : www.sinarantjol.com

Australia (Canberra)

Canberra Brussel Indonesian Embassy 8,
Darwin Avenue, Yarralumia
Telp. : (+61-2) - 62508654
Fax. : (+61-2) - 62730757
Email : atdag-aus@kemendag.go.id
Website : www.kbri-canberra.org.au

Belgium (Brussels)

Indonesian Mission to
the European Union Boulevard
De La Woluwe 38, B -1200 Belgium
Telp. : (322) - 7790915
Fax. : (322) - 7728190
Email : atdag-blx@kemendag.go.id

Canada (Ottawa)

Indonesian Embassy 55
Parkdale Avenue, Ottawa, Ontario
Telp. : (+1-613) - 7241100 ext. 306
Fax. : (+1-613) - 7241105, 7244959
Email : atdag-can@kemendag.go.id
Website : www.indonesia-ottawa.org

China (Beijing)

Indonesian Embassy
Dongzhimenwai Dajie No. 4 Chaoyang District
Telp. : (0086-1) - 65324748, 3811340842
Fax. : (0086-1) - 65325368
Email : atdag-chn@kemendag.go.id

Denmark (Copenhagen)

Indonesian Embassy Orehoj Alle 1,
2900 Hellerup
Copenhagen Denmark
Telp. : (45) - 39624422 ext. 215
Fax. : (45) - 39624483
Email : atdag-dnk@kemendag.go.id

Egypt (Cairo)

Indonesian Embassy 13,
Aisha EL Temoria St. Garden City
P.O. BOX 1661 Cairo
Telp. : (20-2) - 7944698, 7947200/9
Fax. : (20-2) - 7962495
Email : atdag-egy@kemendag.go.id

France (Paris)

Indonesian Embassy 47-49, Rue Cortambert
Telp. : (33-1) - 450302760
ext. 418, 45044872
Fax. : (33-1) - 45045032
Email : atdag-fra@kemendag.go.id

Germany (Berlin)

Indonesian Embassy Lehter Strasse 16-17 D
-10557
Telp. : (4930) - 4780700
Fax. : (4930) - 47807209
Email : atdag-deu@kemendag.go.id

India (New Delhi)

Indonesian Embassy 50-A
Chanakyapuri 110021
Telp. : (09-111) - 6114100
Fax. : (09-111) - 6885460, 6886763
Email : atdag-ind@kemendag.go.id

Italy (Rome)

Indonesian Embassy Via Campania, 55
Telp. : (39-06) - 4200911, 42009168
Fax. : (39-06) - 4880280, 42010428
Email : atdag-ita@kemendag.go.id

Japan (Tokyo)

Indonesian Embassy 5-2-9,
Higashi Gotanda Shinagawa-ku
Telp. : (81-3) - 34414201, 34470596
Fax. : (81-3) - 34471697
Email : atdag-jpn@kemendag.go.id
Website : www.indonesian_embassy.or.jp

Malaysia (Kuala Lumpur)

Indonesian Embassy No. 233
Jalan Tun Razak Kuala Lumpur Malaysia
50400
Telp. : (603) - 21164000, 21164067
Fax. : (603) - 21167908, 21448407
Email : atdag-mys@kemendag.go.id
Website : www.kbrikl.org.my

Netherlands (Den Haag)

Indonesian Embassy 8, Tobias Asserlaan
The Hague Netherlands 2517 KC
Telp. : (31-70) - 310 8115
Fax. : (31-70) - 364 3331
Email : atdag-nld@kemendag.go.id

Philippines (Manila)

Indonesian Embassy 185,
Salcedo Street Legaspi Village, Makati City
Telp. : (632) - 8925061/ 68
Fax. : (632) - 8925878, 8674192
Email : atdag-phl@kemendag.go.id

Russia Federation (Moscow)

Indonesian Embassy Apt. 76,
Entr. 3 Korovyval 7, Moscow 119049 Russia
Telp. : (7-495) - 2385281
Fax. : (7-495) - 2385281
Email : atdag-rus@kemendag.go.id

Saudi Arabia (Riyadh)

Indonesian Embassy Riyadh
Diplomatic Quarter P.O. Box 94343
Telp. : (966-1) - 4882800, 4882131
ext.120
Fax. : (966-1) - 4882966
Email : atdag-sau@kemendag.go.id

Singapore

Indonesian Embassy 7 Chatsworth Road
Telp. : (65) - 67375420, 68395458
Fax. : (65) - 67375037, 67352027
Email : atdag-sgp@kemendag.go.id

South Korea (Seoul)

Indonesian Embassy 55,
Yoido-dong Youngdeoungpo-Ku
Telp. : (0082-2) - 7835371/ 7, 7827750
Fax. : (0082-2) - 7804280, 7837750
Email : atdag-kor@kemendag.go.id

Spain (Madrid)

Indonesian Embassy 65, Calle de Agastia
Telp. : (34-91) - 4130294
Fax. : (34-91) - 4157792
Email : atdag-esp@kemendag.go.id

Switzerland (Geneva)

Indonesian Mission on
The United Nations And
Other International Organizations 16,
Rue de Saint Jean
Telp. : (0041-22) - 3455733
Fax. : (0041-22) - 3383397
Email : atdag-che@kemendag.go.id

Thailand (Bangkok)

Indonesian Embassy 600-602
Pitchburi Road, Rajitvehi
P.O. Box 1318
Telp. : (0066-2) - 2551264 ext. 123
Fax. : (0066-2) - 2551264, 2551267
Email : atdag-tha@kemendag.go.id

United Kingdom (London)

Indonesian Embassy 38
Grosvenor Square, London
Telp. : (44-20) - 72909613, 74997881
Fax. : (44-20) - 74957022
Email : atdag-gbr@kemendag.go.id

United States of America (Washington DC)

Indonesian Embassy 2020
Massachusetts Avenue, N.W
Telp. : (+1-202) - 7755350, 7755200
ext. 350
Fax. : (+1-202) - 7755354, 7755365
Email : atdag-usa@kemendag.go.id
Website : www.inatrade-use.org

KDEI (Taipei)

Indonesia Economic and Trade Office to
Taipei, Twinhead Bld 6F No.550 RuiGoang
Road, Neihu District
Telp. : (886-2) - 87526170 ext. 15
Fax. : (886-2) - 87423706
Email : kakdei-twn@kemendag.go.id

Commercial Consul (Hongkong)

Indonesian General Consulate 127 - 129
Leighton Road, 6 - 8 Keswick Street
Telp. : (852) - 28904421, 28902481
Fax. : (852) - 28950139
Email : kondag-hkg@kemendag.go.id

Indonesian Trade Promotion Centre (ITPC)

WORLDWIDE

BARCELONA

CalleAribau 250 BJ, 08006 Barcelona - Spain
Telp. : (+34) 934144662
Fax. : (+34) 934146188
Email : itpcbcn@yahoo.com
Website : www.itpcbcn.com

BUDAPEST

BajcsyZsilinszkyut 12, 1st floor No. 101
Budapest 1051
Telp. : (36-1) 3176382
Fax : (36-1) 2660572
Email : itpc-hun@kemendag.go.id;
inatrade@itpc-bud.hu
Website : www.itpc-bud.hu

BUSAN

103 Korea Express Building 1211-1 Choryang
Dong, Dong-GU Busan, South Korea
Telp. : 82-514411708
Fax. : 82-514411629
Email : itpc-kor@kemendag.go.id
Website : www.itpc-busan.kr

CHENNAI

Isphani Center - 3rd floor No. 123/124,
Nungambakkam
High Road, Chennai, India 600034
Telp. : 91-4442089196
Fax. : 91-4442089197
Email : itpc-ind@kemendag.go.id;
itpcchennai@yahoo.com
Website : www.itpcchennai.com

CHICAGO

670 N Clark St. Chicago, Illinois 60654, USA
Chicago, USA
Telp. : (+1-312) 6402463
Fax. : (+1-312) 6402648
Email : itpc-chicago@kemendag.go.id;
itpc.chicago@itpcchicago.com
Website : www.itpcchicago.com

DUBAI

Al Masraf Tower 4th floor # 403
Baniyas Street Deira
PO.Box 41664, Dubai – UAE
Telp. : (971-4) 2278544
Fax. : (971-4) 2278545
Email : itpcdxb@emirates.net.ae
Website : www.itpcdxb.ae

HAMBURG

Multi BuroService
Glokengisserwall 1720095
Hamburg - Germany
Telp. : (49-40) 33313333, 33313281
Fax. : (49-40) 33313377, 33313282
Email : itpc-deu@kemendag.go.id
Website : www.itpchamburg.de

JEDDAH

The Consulate General of the Republic of
Indonesia Jeddah
Al-Mualifinstreet Al-Rehab District 5
Po Box 10, Jeddah 21411
Telp. : +966-26711271
Fax : + 966-26730205
Email : itpc-sau@kemendag.go.id

JOHANNESBURG

Suite 02/E1, 2nd floor, Village Walk, Sandton
The Forum 2 Maude Street Sandton
Telp. : (27-11) 8846240
Fax. : (27-11) 8846242
Email : itpc@itpcjohannesburg.com
Website : www.itpcjohannesburg.com

LAGOS

5, Anifowoshe Street, Victoria Island,
Lagos - Nigeria
Telp. : +234-1 4619865, 4619860
Fax : +234-1 2613301
Email : itpc-nga@kemendag.go.id;
tpclagos@yahoo.co.id
Website : www.itpclagos.com

LOS ANGELES

3457, Wilshire Blvd, suite 101
Los Angeles, Ca 90010, USA
Telp : (213) 3877041
Fax : (213) 3877047
E-mail : itpc-usa@kemendag.go.id;
itpcla@sbcglobal.net
Website : www.itpcla.com;

LYON

L' European - 19 Boulevard Eugene Deruelle
69003 - Lyon
Telp. : +33 4 78606278
Fax. : +33 4 78606314
Email : itpc-fra@kemendag.go.id;
itpc.lyon@gmail.com
Website : www.itpclyon.fr

MEXICO

Cenit Plaza Arquimedes, Office : 105
Arquimedes No. 130Polanco,
Del. Miguel Hidalgo C.P 11570
Telp. : 52-55) 50836055, 50836057
Fax. : (52-55) 50836056
Email : itpc-mex@kemendag.go.id;
itpc.mexicocity@yahoo.com
Website : www.itpcmexicocity.com.mx

MILAN

ViaVittorPisani, 8 - 6° Piano 20124
Milano (MI) - Italia
Telp. : +39 02 36598182
Fax. : +39 02 36598191
Email : itpc-ita@kemendag.go.id

OSAKA

ITM 4-J-8, Asia and Pacific Trade Center
2-1-10 Nanko Kita, Suminoe-ku
Osaka 559-0034, Japan
Telp. : (081-6) 66155350
Fax. : (081-6) 66155351
Email : itpc-jpn@kemendag.go.id
Website : www.itpc.or.jp

SANTIAGO

Nueva Tajamar No.481, Torre Sur, Oficina
706, Las Condes,
Santiago, Chile
Telp. : 56-2 4410494
Fax : 56-2 4410495
Email : itpc-chl@kemendag.go.id;
itpc@itpcsantiago.cl
Website: www.itpcsantiago.cl

SÃO PAULO

Edificio Park Lane
Alameda Santos 1787 Conj. III
Cerqueira Cesar, Sao Paulo
Brazil 01419002
Telp : (55-11) 32630472
faks : (55-11) 32538126
Email : itpc-bra@kemendag.go.id

SYDNEY

Level 2nd, 60 Pitt Street Sydney NSW 2000,
Australia
Telp : (61-2) 92528783
Fax : (61-2) 92528784
Email : itpc-aus@kemendag.go.id;
trade@itpcsydney.com
Website : www.itpcsydney.com

VANCOUVER

Georgia Business Centre
1400-1500 West Georgia
Vancouver, BC, V6G 2Z6, Canada
Telp. : (+1-778) 3734916, 3734904
Fax : (+1-604) 6851520, 7860078
Email : itpc-can@kemendag.go.id
Website : www.itpcvancouver.org

28th

TRADEXPO Indonesia

Exhibition | Business Forum | Business Matching
www.tradexpoindonesia.com



Exhibition & Business Matching

October 16 - 20, 2013
Jakarta - Indonesia



trade with
remarkable
Indonesia